# SYNNEX 拳聯強國際

# 2025Q2&H1 Results SYNNEX TECH. INTL. CORP.

# Disclaimer

### **IMPORTANT NOTICE**

Synnex's statements of its current expectations provided herein are forward-looking. These statements are subject to risks and uncertainties that might cause significant deviations from actual results, including but not limited to changes in business policy, possible fluctuations in economic situations, technology development, competition environment, and other circumstances beyond control. Synnex undertakes no obligation to update the forward-looking statements to reflect events or circumstances after the issuance of the statements.

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# SI / ISV / MSP / eRetailer / LFR / Shop

# Supply Chain Service Provider & Platform

Brand / Supplier / Manufacture



### Sales/PM Service

- · Solution Sell
- · Mgmt. Service Platform
- Channel Enablement
- Channel Management



## **Logistics Service**

- · Home/On-Site Service
- 3rd-Party Logistics Service
- Consignment Service
- Fulfillment Service



### **Finance Service**

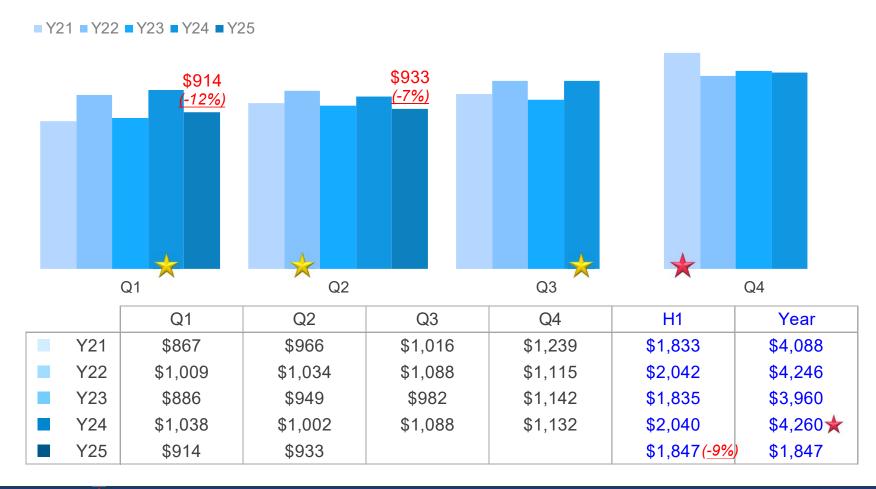
- Project Financing
- XaaS / Subscription
- · Leasing / Installment
- Credit / Payment



### **Professional Service**

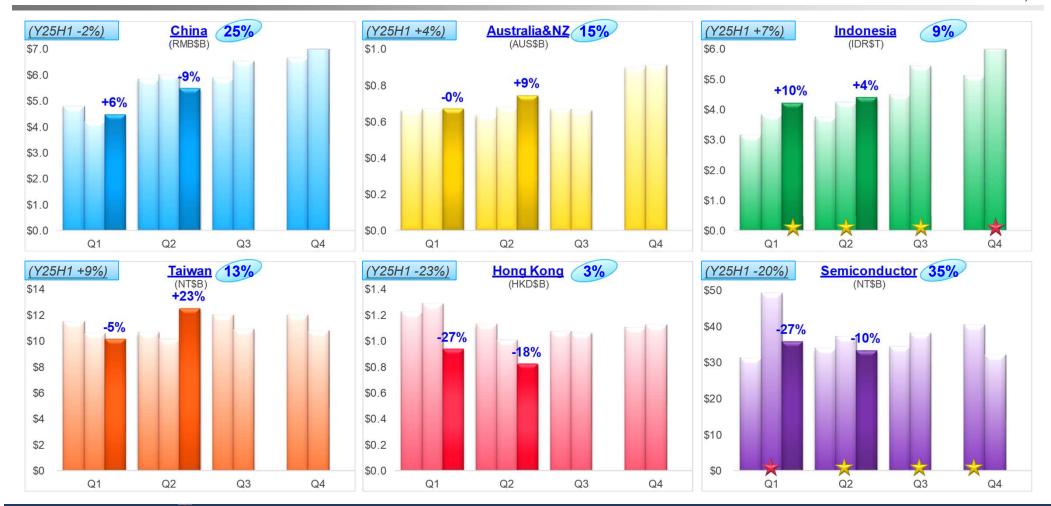
- Consulting Service
- Technical Service
- Installation Service
- Warranty Service





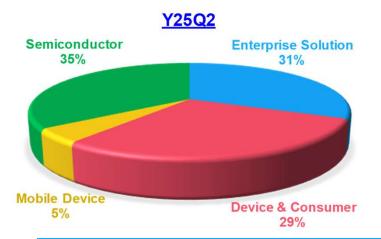
# Consolidate Performance – By Country (Quarter)

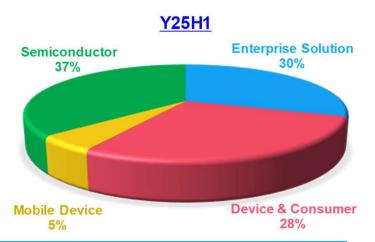




# Consolidate Performance – By Product







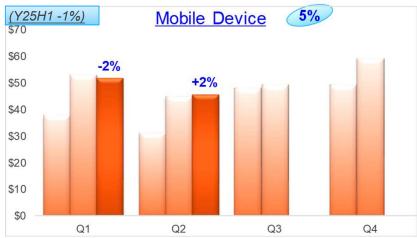
		Y25Q2			Y25H1	
	Revenue	YoY (%)	YoY (\$)	Revenue	YoY (%)	YoY (\$)
Product Total	\$964	-6%	-\$60	\$1,902	-9%	-\$183
Enterprise Solution	\$304	-4%	-\$13	\$573	2%	\$10
Device & Consumer	\$280	-3%	-\$9	\$538	-3%	-\$18
Mobile Device	\$46	2%	\$1	\$98	-1%	-\$1
Semiconductor	\$335	-10%	-\$39	\$693	-20%	-\$174
Adjustment	-\$31	41%	-\$9	-\$55	21%	-\$10
Consolidated	\$933	-7%	-\$69	\$1,847	-9%	-\$192

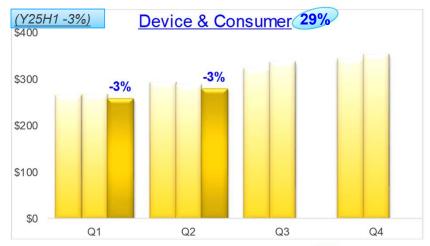
**SYNNEX** 

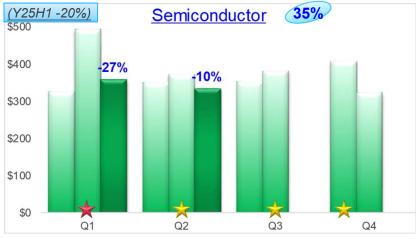
# Consolidate Performance – By Product (Quarterly)













# **SYNNEX Group Business Overview**

Y25H1-NT\$4,448E/YoY+3%



# **Enterprise Solution**

- > \$1,304E
- > Y25H1: +11%

**Device &** Consumer

- > \$1,273E
- > Y25H1: +2%





22%

30%



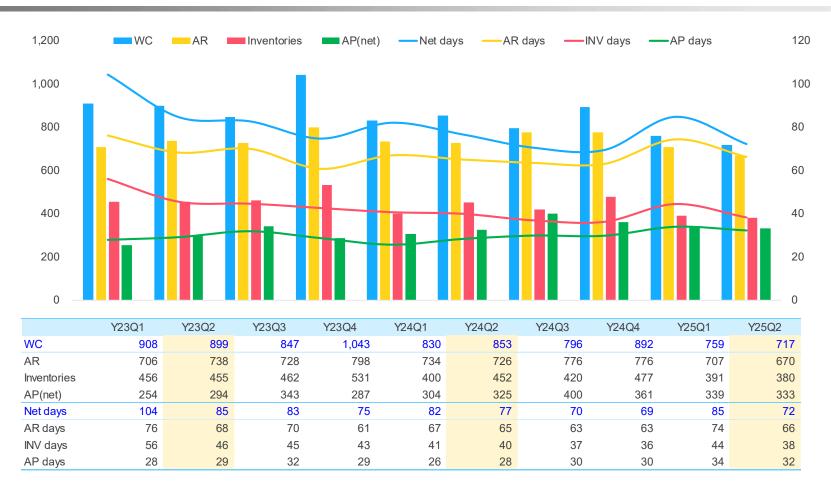
# Mobile **Device**

- > \$934E
- > Y25H1: +20%

# 17% Semicon & **IC Module**

- > \$693E
- > Y25H1: -20%





# Consolidated Income Statement - Y25Q2 & H1

Unit: NT\$mn

	Y24Q2	Y25Q2 Y0	Y24H1	Y25H1 YOY
Revenue	\$100,209	\$ 93,319 -7	% \$203,960	\$184,717 -9%
Gross profit	4,207 4.20%	4,026 4.31% -4	% 8,626 <i>4.23%</i>	8,017 <i>4.34%</i> -7%
Operating expenses	(2,202) 2.20%	(2,659) 2.85% 21	% (4,287) 2.10%	(4,766) 2.58% 11%
Operating income	2,004 2.00%	1,367 1.46% -32	% 4,339 2.13%	3,251 <i>1.76%</i> -25%
Others income/expense	526	597	939	1,135
JV Business Income *	347	616 78	% 768	1,122 46%
Net interest expenses	(122) 0.12%	(218) 0.23% 80	% (446) 0.22%	(461) 0.25% 3%
Others	301	199	617	474
Pre-tax income & minority interest	2,531 2.53%	1,963 2.10% -22	% 5,278 2.59%	4,386 2.37% -17%
Income tax	(588)	(542)	(1,028)	(1,010)
Minority interest (income) loss	(117)	(107)	(227)	(234)
Net income	\$ 1,826 <i>1.82%</i>	\$ 1,315 <i>1.41%</i> -28	% \$ 4,022 1.97%	\$ 3,142 1.70% -22%
EPS (NT\$)	\$ 1.09	\$ 0.79	\$ 2.41	\$ 1.88

<sup>\*</sup> JV Business in Redington India, Synnex Thailand and Synnex FPT which were accounted under equity method.





	Y24Q2		Y25Q2		2	YOY	
Revenue	\$1	00,209		\$	93,319		-7%
Gross profit		4,207	4.20%		4,026	4.31%	-4%
Operating expenses		(2,202)	2.20%		(2,659)	2.85%	21%
Operating income		2,004	2.00%		1,367	1.46%	-32%
Others income/expense		526			597		
JV Business Income **		347			616		78%
Net interest expenses		(122)	0.12%		(218)	0.23%	80%
Others		301			199		
Pre-tax income & minority interest		2,531	2.53%		1,963	2.10%	-22%
Income tax	(588)			(542)			
Minority interest (income) loss		(117)			(107)		
Net income	\$	1,826	1.82%	\$	1,315	1.41%	-28%
EPS (NT\$)	\$	1.09		\$	0.79		

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Y	25Q2_pro	YOY	
\$	93,319		-7%
	4,026	4.31%	-4%
	(1,839)	1.97%	-16%
	2,187	2.34%	9%
	597		
	616		78%
	(218)	0.23%	80%
	199		
	2,784	2.98%	10%
	(542)		
	(107)		
\$	2,135	2.29%	17%
\$	1.28		



<sup>\*</sup> Proforma Consolidated Income Statement exclude AR provision.

<sup>\*\*</sup> JV Business in Redington India, Synnex Thailand and Synnex FPT which were accounted under equity method.

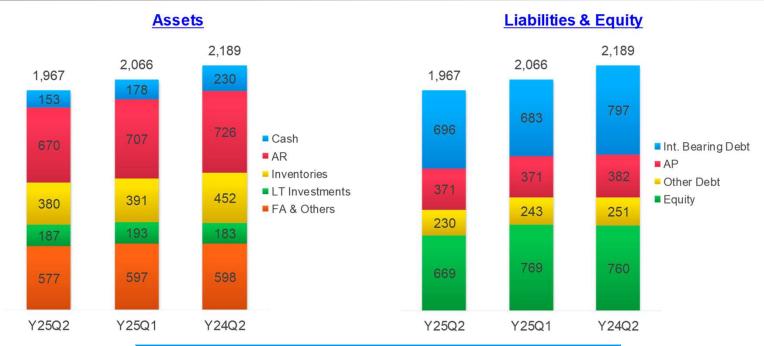
	Y24H1		Y25H1		1	YOY	
Revenue	\$2	03,960		\$1	84,717		-9%
Gross profit		8,626	4.23%		8,017	4.34%	-7%
Operating expenses		(4,287)	2.10%		(4,766)	2.58%	11%
Operating income		4,339	2.13%		3,251	1.76%	-25%
Others income/expense		939		1,135			
JV Business Income**		768			1,122		46%
Net interest expenses		(446)	0.22%		(461)	0.25%	3%
Others		617			474		
Pre-tax income & minority interest		5,278	2.59%		4,386	2.37%	-17%
Income tax		(1,028)			(1,010)		
Minority interest (income) loss	(227)			(234)			
Net income	\$	4,022	1.97%	\$	3,142	1.70%	-22%
EPS (NT\$)	\$	2.41		\$	1.88		

Y25	5H1_prof	YOY	
\$1	84,717		-9%
	8,017	4.34%	-7%
	(3,946)	2.14%	-8%
	4,071	2.20%	-6%
	1,135		
	1,122		46%
	(461)	0.25%	3%
	474		
	5,206	2.82%	-1%
	(1,010)		
	(234)		
\$	3,962	2.14%	-2%
\$	2.37		



<sup>\*</sup> Proforma Consolidated Income Statement exclude AR provision.

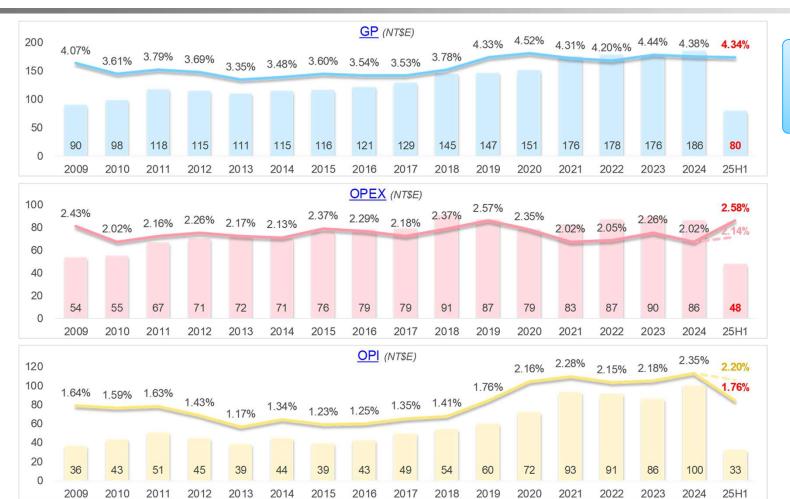
<sup>\*\*</sup> JV Business in Redington India, Synnex Thailand and Synnex FPT which were accounted under equity method.



	Y25Q2	Y25Q1	Y24Q2
Debt Ratio	66%	63%	65%
Net Int. bearing Debt / Equity	69%	53%	63%
Net Worth Per Share (NT\$)	38.4	44.3	44.0
Free Cash Flow (NT\$E)	+51	+118	-46

ltem / Year	Y25Q2	Y25Q1	Y24Q2
Cash and cash equivalents	\$ 15,326	17,753	\$ 22,987
Financial Assets(listed stocks, financial productsetc.)	27,317	28,177	29,050
Notes and accounts receivables - net	66,958	70,714	72,638
Inventories - net	38,036	39,068	45,171
Others	10,544	10,960	13,495
Current Assets	158,181	166,673	183,341
Long-term Investments	18,704	19,370	18,347
Fixed Assets - net	15,639	16,548	13,366
Other Assets	4,155	3,985	3,870
Total Assets	\$ 196,679	\$ 206,576	\$ 218,925
Short-term loans	\$ 53,022	\$ 56,479	\$ 64,523
Notes and accounts payables	37,097	37,091	38,229
Others	15,592	16,864	17,516
Current Liabilities	105,712	110,434	120,268
Other liabilities	7,428	7,427	7,539
Total Liabilities	129,740	129,661	142,958
Common stock	16,679	16,679	16,679
Capital reserve	13,482	13,482	13,533
Retained earnings	50,190	48,889	48,506
Others	(16,269)	(5,193)	(5,261)
Minority interest	2,857	3,057	2,509
Total Stockholders' Equity	66,939	76,915	75,967
Total Liabilities and Stockholders' Equity	\$ 196,679	\$ 206,576	\$ 218,925





### OPI/GP Ratio

- 10yr average 44% **Y25H1**: 41%

### **Gross Margin**

- 10yr average 4.06%

Y25H1: 4.34%

### **Operating Expense**

- 10yr average 2.25%

Y25H1: 2.58%

### **Operating Income**

- 10yr average 1.81%

Y25H1: 1.76%

**SYNNEX** 

# Environmental, Social & Governance





### Clean technology

Actively collaborating with supply chain partners to expand clean technology initiatives across different industries, resulting in a total of 1,249 successful implementations



### ISO Certification

Continuously achieving ISO 14001 Environmental Management System and ISO 14064 GHG Emissions Inventories



### **Digitalization of Business Procedures**

Continuously promoting digitalization and paperless policies, saving a total of 1.586 million sheets of paper in 2023, equivalent to approximately 9,771 kg of CO2e reduction



### **Carbon Reduction Achievements**

Reduced carbon emissions by over 12% in two years, demonstrating Synnex's commitment to environmental sustainability



### Gender Equality

The proportion of female managers in leadership positions reached 43%, surpassing the industry average of 29%, which highlights our significant emphasis on gender equality



### **Employees Interest Free Loans**

Provide a worry-free working environment for employees, set up an interest-free loan system, and assist more than 1,300 people, the total amount of loans to date exceeds NT\$400 million



### Service Innovations

The external service users of the Synnex APP reached 6,363 users



### **Talent Development**

Synnex Foundation has donated books to college libraries and co-sponsored the 《Y.S. Award》, reflecting its dedication to advancing education and nurturing talent

### Governance



### **Business Performance**

The gross profit margin was 4.44% and the operating net profit margin was 2.18%, marking the second-highest level in nearly 20 years



### Information security management

Put emphasis on information security, and receive ISO27001 certification consistently



### **Awards and Recognition**

Honored with the "Best Taiwan Global Brands" awarded by Ministry of Economic Affairs and Interbrand for 21 consecutive years



### **Customer Satisfaction**

The average score for in-home service satisfaction was 4.9 out of 5, reflecting customers' high approval of service quality."





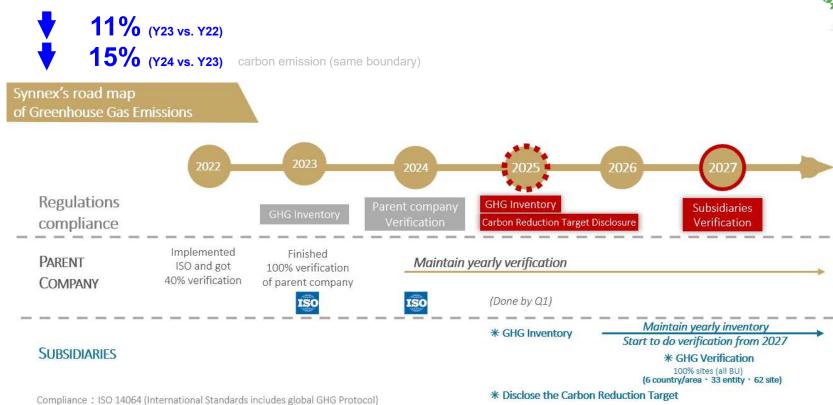
# Sustainable SYNNEX Cherish the Earth

http://www.synnex.com.tw/en/esg-report



# Environmental, Social & Governance





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# Environmental, Social & Governance



### Carbon Inventory Results – Group

- Synnex Group (Parent Company + Consolidated Subsidiaries) GHG Inventory
  - 2024 Emissions: Approximately 7,109 tons of CO2e (Scope 1 + Scope 2)
  - **↓8%** Compared to 2023

2024 Group GHG Inventory	Emissions (tonCO₂e)	Proportion
Scope 1: Direct GHG Emissions (Fuel)	2,341	32.94%
Scope 2: Indirect GHG Emissions (Electricity)	4,768	67.06%
Subtotal	7,109	100%

- Synnex Group Sustainability Goals
  - Baseline Year: Set as 2023.
  - > Short-Term Climate Target: Limit global warming to below 2°C.
  - ➤ 2030 Goal: Reduce Scope 1 and Scope 2 carbon emissions by 25% compared to 2023 levels.
  - > Annual Review: Assess and implement annual carbon reduction plans to achieve emission reduction targets.

# Sustainable SYNNEX Cherish the Earth

http://www.synnex.com.tw/en/esg-report





Group website http://www.synnex-grp.com/en

ESG http://www.synnex-grp.com/en/esg-report

