

# 2024 Results SYNNEX TECH. INTL. CORP.

## Disclaimer

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# SI / ISV / MSP / eRetailer / LFR / Shop

# Supply Chain Service Provider & Platform



#### Sales/PM Service

- · Solution Sell
- Mgmt. Service Platform
- Channel Enablement
- Channel Management



#### **Logistics Service**

- · Home/On-Site Service
- 3<sup>rd</sup>-Party Logistics Service
- Consignment Service
- Fulfillment Service



#### **Professional Service**

- Consulting Service
- Technical Service
- Installation Service
- Warranty Service



#### Finance Service

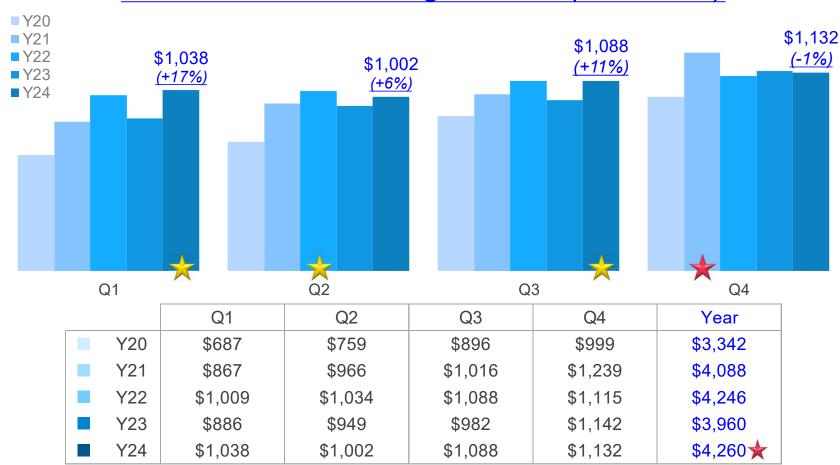
- Project Financing
- XaaS / Subscription
- Leasing / Installment
- Credit / Payment



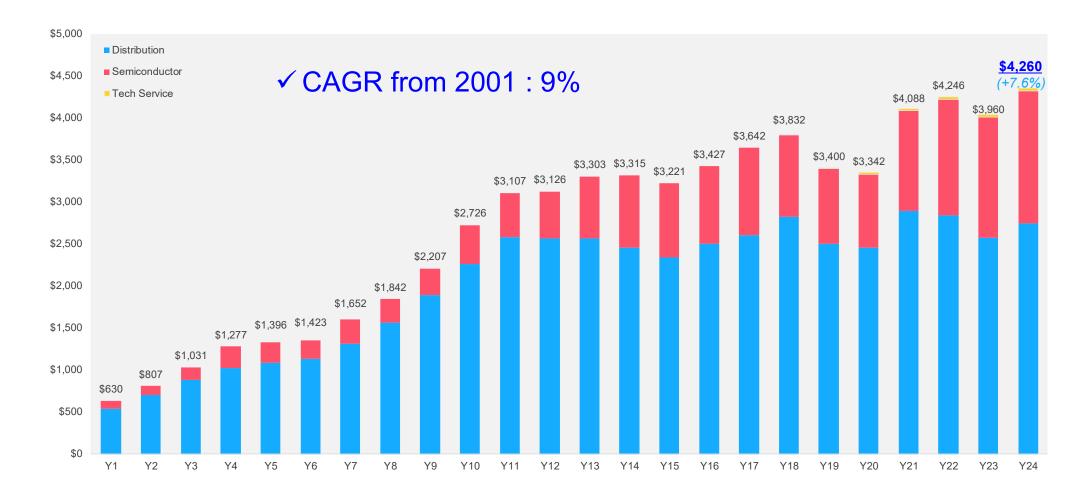


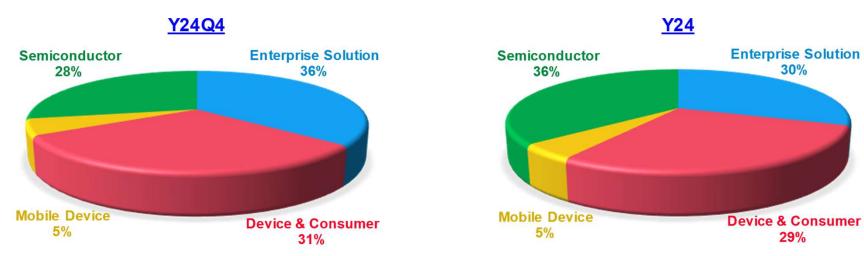
Brand / Supplier / Manufacture

# Achieve Historical High in Y24 (YoY +8%)



<sup>:</sup> Record High in Same Period

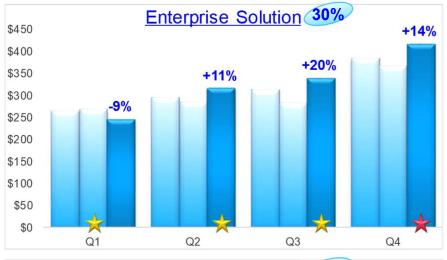


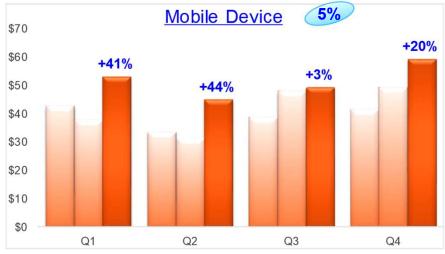


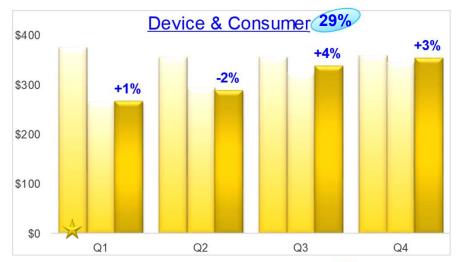
	Y24Q4		Y24	1
	Revenue	YoY	Revenue	YoY
Product Total	1,155	-1%	4,348	8%
Enterprise Solution	418	14%	1,320	10%
Device & Consumer	355	3%	1,249	2%
Mobile Device	59	20%	207	24%
Semiconductor	323	-21%	1,572	9%
Adjustment	-22	-	-88	-
Consolidated	1,132	-1%	4,260	8%

# Consolidate Performance – By Product (Quarterly)





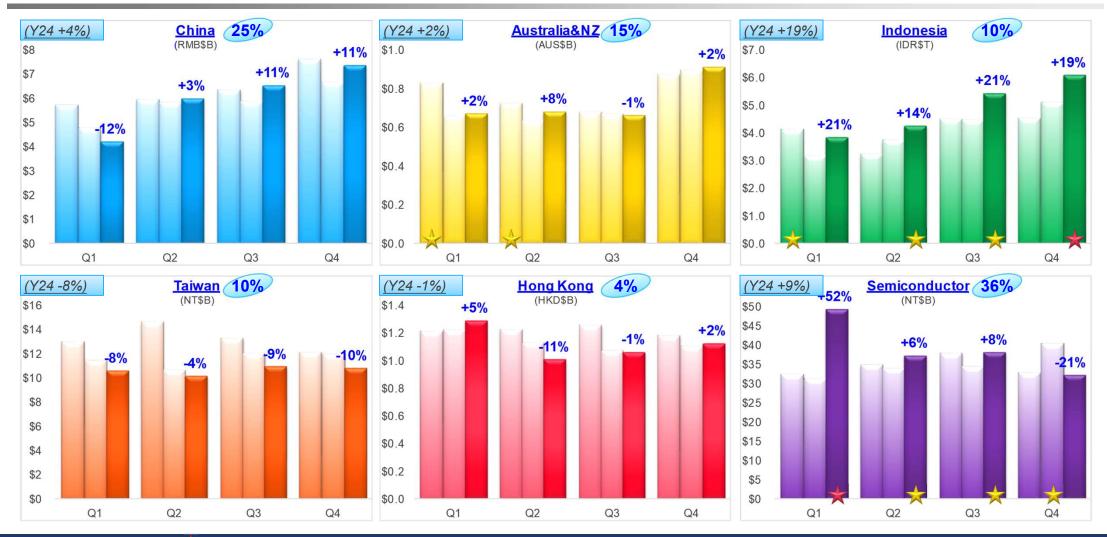






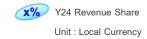
# Consolidate Performance – By Country (Quarter)

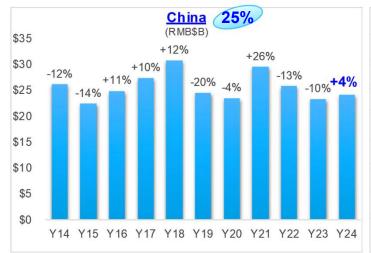




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# Consolidate Performance – By Country (Yearly Trend)

















# SYNNEX Group Business Overview

Y24 NT\$8,589E / YoY +8%



# **Enterprise Solution**

- > \$2,691E
- > Y24: +8%



- > \$2,725E
- > Y24: +3%



31%

31%



# Mobile Device

- > \$1,705E
- > Y24:+9%

20%

18%

# Semicon & IC Module

- > \$1,572E
- > Y24: +9%



# SYNNEX Group Business Overview





Y19





**METACIS** (22% / +1%)

Y09

Y14



China/HK (15% / +2%)



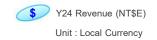
SEA (12% / +13%)



**ANZ** (7% / +2%)



# SYNNEX Group Performance – JV Company (Yearly Trend)













## Consolidated Income Statement – Y24Q4 & Y24

Unit: NT\$mn

Revenue
Gross profit
Operating expenses
Operating income
Others income/expense
JV Business Income *
Net interest expenses
Others
Pre-tax income & minority interest
Income tax
Minority interest (income) loss
Net income
EPS (NT\$)

Y24Q4	YOY		Y23Q4		
\$113,246	-1%	\$1	114,207		
5,309 <del>*</del> 4.69%	6%		4,998	4.38%	
(2,183) 1.93%	-8%		(2,373)	2.08%	
3,126 <b>★</b> 2.76% <b>★</b>	19%		2,625	2.30%	
659			374		
467	26%		371		
(180) 0.16%	-25%		(240)	0.21%	
372			244		
3,785 3.34%	26%		3,000	2.63%	
(566)			(610)		
(284)			(229)		
\$ 2,935 2.59%	36%	\$	2,160	1.89%	
\$ 1.76		\$	1.29		

Y24FY YOY			Y23FY		
\$426,009	+	8%	\$3	395,991	
18,648	4.38%	6%		17,599	4.44%
(8,625)	2.02%	-4%		(8,965)	2.26%
10,023	2.35%	16%		8,634	2.18%
2,331				1,882	
1,670		7%		1,565	
(803)	0.19%	-34%		(1,210)	0.31%
1,464				1,527	
12,354	2.90%	17%		10,517	2.66%
(2,425)				(2,636)	
(717)				(592)	
\$ 9,213	2.16%	26%	\$	7,289	1.84%
\$ 5.52			\$	4.37	

<sup>\*</sup> JV Business in Redington India, Synnex Thailand and Synnex FPT which were accounted under equity method.



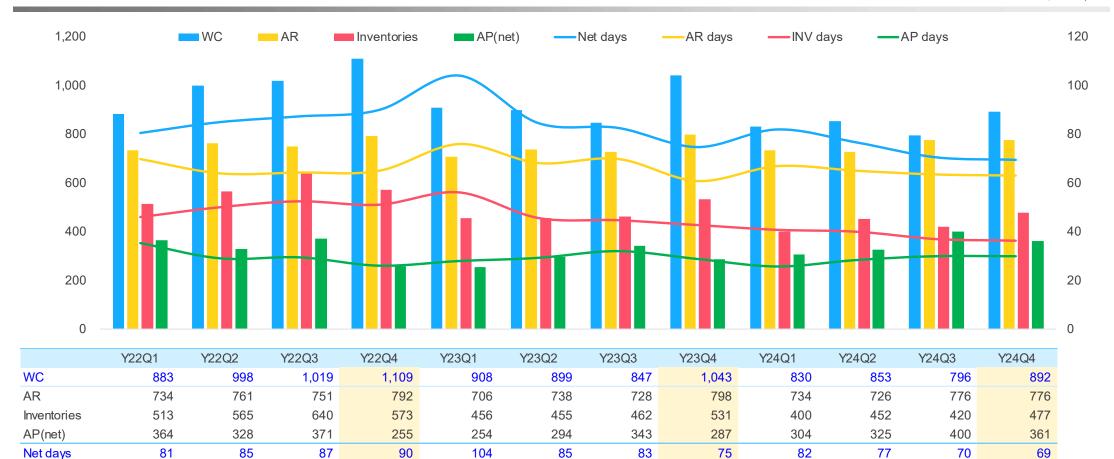






# **Working Capital**

Unit: NT\$E

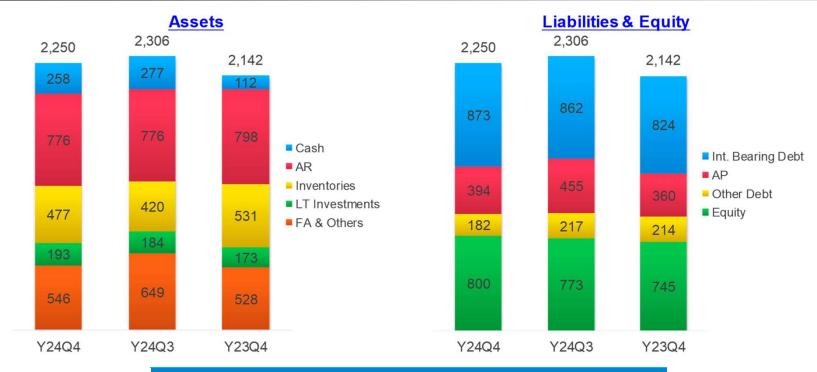




AR days

INV days

AP days



	Y24Q4	Y24Q3	Y23Q4
Debt Ratio	64%	66%	65%
Net Int. bearing Debt / Equity	68%	60%	95%
Net Worth Per Share (NT\$)	46.2	44.6	43.1
Free Cash Flow (NT\$E)	-70	+64	-169

# Y24 Performance Summary

Revenue

+8%

Y24 NT\$4,260E

**Gross Margin** 

+6%

NT\$186E\*/ 4.38%

Operating Income

+16%

NT\$100E\*/ 2.35%

JV Income

+7%

NT\$1,670M

**Profit before Tax** 

+17%

NT\$124E / 2.90%

**EPS** 

+26%

PAT NT\$92E / NT\$5.52

**ROE** 

13.0%

15yr avg. 15%

WC Days

75 days

Y23 86 days / -11 days

Free Cash Flow

+NT\$177E









#### **OPI/GP Ratio**

- 10yr average 43%

Y24:54%

#### **Gross Margin**

- 10yr average 4.06%

Y24:4.38%

#### **Operating Expense**

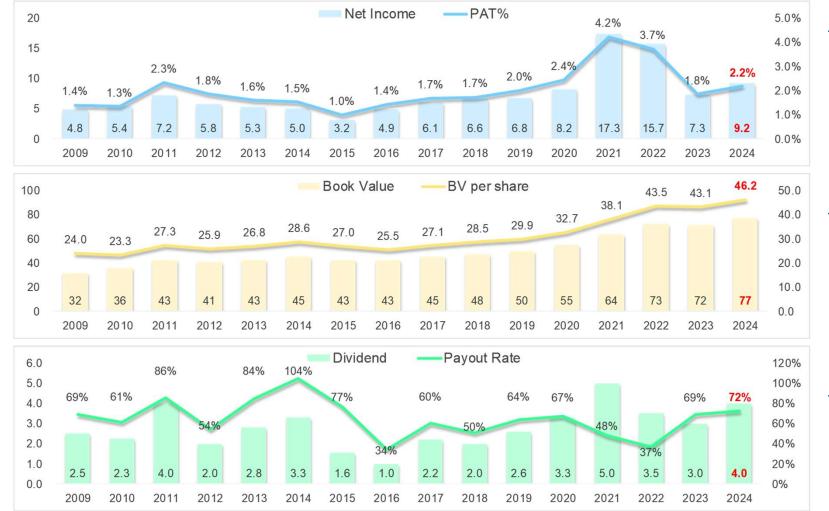
- 10yr average 2.25%

Y24: 2.02%

#### **Operating Income**

- 10yr average 1.81%

Y24: 2.35%



#### **Net Income**

PAT\$ - 10yr avg. NT\$85E PAT% - 10yr avg. 2.22% Y24 NT\$92E / 2.16%

#### **Book Value**

- 10yr CAGR 7%
- Y24 NT\$771E & NT\$46.2 /share

#### **Dividend & Payout ratio**

- 10yr avg. NT\$2.82
- 10yr avg. Payout 58%

**Y24 NT\$4.0**, Payout 72%



## Environmental, Social & Governance



#### Environment



#### Clean technology

Actively collaborating with supply chain partners to expand clean technology initiatives across different industries, resulting in a total of 1,249 successful implementations



#### ISO Certification

Continuously achieving ISO 14001 Environmental Management System and ISO 14064 GHG Emissions



#### **Digitalization of Business Procedures**

Continuously promoting digitalization and paperless policies, saving a total of 1.586 million sheets of paper in 2023, equivalent to approximately 9,771 kg of CO2e reduction



#### **Carbon Reduction Achievements**

Reduced carbon emissions by over 12% in two years, demonstrating Synnex's commitment to environmental sustainability





#### Gender Equality

The proportion of female managers in leadership positions reached 43%, surpassing the industry average of 29%, which highlights our significant emphasis on gender equality



#### **Employees Interest Free Loans**

Provide a worry-free working environment for employees, set up an interest-free loan system, and assist more than 1,300 people, the total amount of loans to date exceeds NT\$400 million



#### Service Innovations

The external service users of the Synnex APP reached 6,363 users



#### **Talent Development**

Synnex Foundation has donated books to college libraries and co-sponsored the 《Y.S. Award》, reflecting its dedication to advancing education and nurturing talent

#### Governance



#### **Business Performance**

The gross profit margin was 4.44% and the operating net profit margin was 2.18%, marking the second-highest level in nearly 20 years



#### Information security management

Put emphasis on information security, and receive ISO27001 certification consistently



#### **Awards and Recognition**

Honored with the "Best Taiwan Global Brands" awarded by Ministry of Economic Affairs and Interbrand for 21 consecutive years



#### **Customer Satisfaction**

The average score for in-home service satisfaction was 4.9 out of 5, reflecting customers' high approval of service



## Sustainable SYNNEX Cherish the Earth

http://www.synnex.com.tw/en/esg-report



# Environmental, Social & Governance



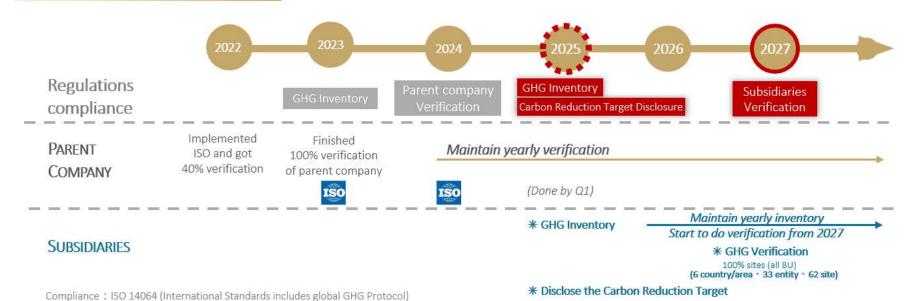


11% (Y23 vs. Y22)

15% (Y24 vs. Y23)

carbon emission (same boundary)

Synnex's road map of Greenhouse Gas Emissions



## Sustainable SYNNEX Cherish the Earth

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## Environmental, Social & Governance



#### Carbon Inventory Results – Group

- Synnex Group (Parent Company + Consolidated Subsidiaries) GHG Inventory
  - 2024 Emissions: Approximately 7,109 tons of CO2e (Scope 1 + Scope 2)
  - **↓8%** Compared to 2023

2024 Group GHG Inventory	Emissions (tonCO <sub>2</sub> e)	Proportion
Scope 1: Direct GHG Emissions (Fuel)	2,341	32.94%
Scope 2: Indirect GHG Emissions (Electricity)	4,768	67.06%
Subtotal	7,109	100%

- Synnex Group Sustainability Goals
  - ➤ Baseline Year: Set as 2023.
  - ➤ Short-Term Climate Target: Limit global warming to below 2°C.
  - ➤ 2030 Goal: Reduce Scope 1 and Scope 2 carbon emissions by 25% compared to 2023 levels.
  - > Annual Review: Assess and implement annual carbon reduction plans to achieve emission reduction targets.

### Sustainable SYNNEX Cherish the Earth

http://www.synnex.com.tw/en/esg-report





Group website <a href="http://www.synnex-grp.com/en">http://www.synnex-grp.com/en</a>

ESG http://www.synnex-grp.com/en/esg-report



# **Appendix**



Item / Year	Y24Q4	Y24Q3	Y23Q4
Cash and cash equivalents	\$ 25,818	27,693	\$ 11,156
Financial Assets(listed stocks, financial productsetc.)	25,433	31,271	22,811
Notes and accounts receivables - net	77,648	77,630	79,813
Inventories - net	47,684	41,986	53,143
Others	8,882	13,269	13,759
Current Assets	185,465	191,849	180,683
Long-term Investments	19,258	18,390	17,337
Fixed Assets - net	16,326	16,477	12,562
Other Assets	3,919	3,867	3,658
Total Assets	\$ 224,967	\$ 230,582	\$ 214,240
Short-term loans	\$ 66,355	\$ 66,538	\$ 61,003
Notes and accounts payables	39,402	45,465	35,961
Others	10,825	14,154	13,831
Current Liabilities	 116,583	126,158	110,795
Other liabilities	 7,410	 7,516	7,576
Total Liabilities	144,943	153,324	139,742
Common stock	16,679	16,679	16,679
Capital reserve	13,484	13,533	13,529
Retained earnings	53,734	50,761	49,492
Others	(6,811)	(6,538)	(7,886)
Minority interest	2,937	2,822	2,684
Total Stockholders' Equity	80,024	77,258	74,499
Total Liabilities and Stockholders' Equity	\$ 224,967	\$ 230,582	\$ 214,240